

Title	Strategy & Transformation Consultant
Business	Strategy & Transformation
Reports to	Strategy and Transformation Practice Leader

Advocate is an advisory and managed services company of IT business experts and data scientists dedicated to helping companies optimize their technology infrastructure. Utilizing marketplace intelligence, decision analytics and acceleration capabilities, Advocate partners with its clients in innovative ways to save money, improve performance and deliver crucial insight to help them make the best possible decisions related to their technology investments. That’s why we work, Smarter. Together.

The **Strategy & Transformation Consultant** position will implement and operationalize a Network Transformation and Technology Business Management (TBM) solutions designed to position executives with the knowledge to manage and communicate the cost, quality, and value of Technology services. The S&T Consultant will manage fact-finding, analysis, and development of final reports and delivery of presentations related to information technology and TBM activities. Collects, analyze, and interpret data in one or more specialties. Assists in the planning and management of projects and retains overall responsibility for performance including cost, schedule, deliverables and contractual compliance. Ensures goals and standards are successfully implemented the overall success of the project. Serves as liaison to client representatives.

The S&T team works with clients to transform their network, technology cost management, and technology delivery by collaborating with CIOs, Technology Executives, and client teams. Together we work to establish IT operating models based on the implications of next-generation and advanced technologies, new and evolving service models for technology, and the operational expectations of an organization. Our team of experienced technologists understands the interwoven nature technology plays in all aspects of today's business environment and focuses on helping our clients shift from foundational delivery of technology to be the strategic business partner and catalyst for change.

RESPONSIBILITIES

- Work closely with Advocate Analysts and Rotational Analyst to prepare and present recommendations to customer C-level, IT executives, and customer project teams
- Can track and maintain strong delivery to multiple customers simultaneously
- Gather data from clients for consulting services delivery
- Organize and analyze complex communications information
- Solve problems associated with data gathering and analysis
- Perform benchmark and optimization analysis
- Conduct audits of client communications services, usage and billing
- Create initial findings and recommendations from the analysis
- Interact with clients in the delivery of consulting services
- Keep accurate timekeeping records for client billing

SKILLS

- Lead by example with the ability to coach and develop team members
- Comfortable working in a fast-paced, collaborative, team environment
- Willingness to think outside of the box and push yourself beyond your typical comfort zone
- Analytical aptitude with the ability to learn new information and skills quickly
- Strong oral and written communication skills
- Ability to manage projects and tasks to completion
- High self-confidence with the ability to take and apply constructive feedback
- Keen attention to detail
- Self-motivated and achievement-oriented with a willingness to think outside of the box
- Comfortable working in a fast-paced, team environment

QUALIFICATIONS

- 2-4 years of experience
- Strong analytical and critical thinking skills - This includes gathering and analyzing information, formulating and testing hypotheses, and developing and communicating recommendations. This person will also have the opportunity to present results to client management and implement recommendations in collaboration with client team members.
- Experience in clarifying objectives, dealing with ambiguity/under-defined problems, advocating for simplification, and influencing teams
- Must be able to take high-level direction and work independently, with the ability to work cross-functionally and be influential
- Very strong writing skills (which includes the whole gamut from meeting minutes to technical writing including issue papers, charters, comms, knowledge articles, outreach emails, etc.)
- Strong PowerPoint presentation and communications skills
- Effective time management and organizational skills
- Comfortable facilitating or has prior facilitation skills
- Has prior requirements gathering experience
- Demonstrated willingness to learn new technologies and drive projects forward
- Must provide Proof of Right to Work in the United States on the I9 Form

OPPORTUNITIES

- Join a company named to the **Inc. 5000** list of Fastest Growing Companies for **eleven consecutive years**
- Named one of the Top 100 Workplaces by The Atlanta Journal-Constitution
- Work daily with Fortune 500 Clients with opportunity for rapid career advancement
- Client facing position with the opportunity to make a direct impact

REWARDS AND BENEFITS

- Competitive base pay with incentive bonus plan
- Paid time off plus two (2) paid days off for community service
- Comprehensive benefits package
- Company matched 401(k) with immediate vesting
- Flexible work arrangement to support a good work-life balance
- Professional development with a long-term career path
- Continuing education and training reimbursement
- Paid employee referral program
- Flex work program
- Conveniently located near I-285, GA-400 and I-85; free parking



If you'd like to join the Advocate team and apply click on the link below:

https://workforcenow.adp.com/mascsr/default/mdf/recruitment/recruitment.html?cid=29440679-d847-41e4-b32c-797f44374111&cclid=19000101_000001&type=JS&lang=en_US