

Title	Analyst – Value Creation
Business	Managed Services – Value Creation
Reports to	Senior Manager – Value Creation

Advocate is a consultancy of IT advisors and data scientists dedicated to helping companies optimize their technology infrastructure. Utilizing marketplace intelligence, decision analytics and acceleration capabilities, Advocate partners with its clients in innovative ways to save money, improve performance and deliver crucial insight to help them make the best possible decisions related to their cloud and network technology. That’s why we work, Smarter. Together.

The **Analyst**, Value Creation is responsible for elevating the quality of client deliverables and managing to the strategic roadmap of Advocate’s steady-state clients. The Analyst will work closely with Value Creation Consultant to ensure constant flow of information on Client requirements and opportunities.

RESPONSIBILITIES

Analytics

- Perform deep-dive analytics on client data to provide meaningful insights and actionable recommendations
- Utilize deep understanding of client data and environment to identify or assist with new savings opportunities
- Deliver analytics around all quarterly, monthly, and ad hoc reporting
- Gather data from clients, as necessary, for analysis and deliverables

Savings Realization

- Monitor savings tracking to ensure program remains on track to achieve ROI targets and guarantees
- Support delivery of results of mobile and network audits and optimizations to clients and drive action on recommendations
- Consult on project-based engagements for Managed Services clients to drive additional program ROI

Responsibilities

- Direct communication responsibility to Client contacts and Advocate senior management and executive stakeholders
- Support monthly savings and analytics reviews with key client stakeholders
- Organize and analyze complex communications information
- Solve problems associated with data gathering and analysis
- Create initial findings and recommendations from the analysis

SKILLS

- Strong fit with Advocate Consulting culture, values, and operating philosophy
- Outgoing, articulate, driven, focused, and passionate individual with the ability to lead, coach, and develop people across all levels of the organization
- Ability to communicate, verbally and in writing, effectively with all levels of the organization



- Strong sense of urgency with the ability to manage competing priorities in a fast-paced environment
- Ability to think critically to solve problems and achieve goals
- Willingness to think outside of the box and push yourself beyond your typical comfort zone
- Analytical aptitude with the ability to learn new information and skills quickly
- High self-confidence with the ability to take and apply constructive feedback
- Keen attention to detail
- Self-motivated and achievement-oriented with a willingness to think outside of the box

QUALIFICATIONS

- Four-year college degree from an accredited university
- Advanced proficiency with Microsoft Office
- Must provide Proof of Right to Work in the United States on the I9 Form

OPPORTUNITIES

- Join a company named to the **Inc. 5000** list of Fastest Growing Companies for **eleven consecutive years**.
- Named one of the Top 100 Workplaces by The Atlanta Journal-Constitution.
- Work daily with Fortune 500 Clients.
- Opportunity for rapid career advancement.

REWARDS AND BENEFITS

- Competitive base pay.
- Incentive bonus plan.
- Industry Competitive Health and Welfare Benefits.
- Company matched 401(k) with immediate vesting.
- Two paid days off for community service.
- Flexible work arrangement to support a good work-life balance.
- Professional development with a long-term career path.
- Continuing education and training reimbursement.
- Paid employee referral program.

If you'd like to join the Advocate team, send your cover letter and resume for consideration to: careers@advocateinsiders.com