



Network Health Review

Discover Where Your Network Stands

It's a common dilemma. You're not quite sure if your network is performing at the level you currently need. Or, if it will continue to perform as you grow. You're also probably wondering if you're over-investing — or under-investing — in your network capabilities. Then, there's cloud enablement. Is your IT infrastructure ready? Are you using or evaluating the right SD-WAN?

Get insider perspective with our Network Health Review tool. Visit advocateinsiders.com/networkhealth and answer 9 questions about your current network capabilities and investment. You'll get immediate access to your network health score and an informative case study to learn what steps a company like yours took to right-size their network — at the right cost.

Experts in Network Transformation

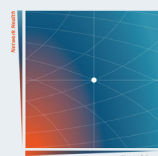
Keeping up with trends in cloud computing— while growing the business and bottom line — has become increasingly difficult. We know because we've been fully immersed in the IT industry since 2001.

- ▶ *Delivered \$200-plus million in cumulative savings the last two years*
- ▶ *98 percent customer satisfaction rating*
- ▶ *On average, Advocate's Next Generation Network Architectures delivers 3.5 times the bandwidth while reducing data transition latency by 18%*

Is Your Network Healthy or Not? Are you Spending Too Much or Too Little?

Sometimes, our Network Health Review tool reveals you're doing everything right. Your network performance and investment are well aligned. However, others discover they fall into one of these categories:

- ▶ *Low network performance, low spend*
- ▶ *Spending too much, getting too little*
- ▶ *Outstanding performance, minimal investment*
- ▶ *High investment, getting a lot*



Where does your company stand?

Test the tool and find out today at advocateinsiders.com/networkhealth.

Network Transformation Case Studies

We used our knowledge and experience of over 200 engagements and analysis of over \$3 Billion in IT spend to develop the Network Health Review tool. Simply tell us about your locations and geographic reach, annual spend, network type, cloud infrastructure, etc. — and we'll reveal your current state and what challenges likely lie ahead. Then, read a case study about how an organization with a score result like yours benefitted from a Network Transformation.



\$5 Million ROI

Enhanced Security

Improved Data Flow

GLOBAL SOFTWARE LEADER

- ▶ **Challenge:** High scaling cost, global performance issues and migration to the cloud.
- ▶ **Solution:** Network Transformation with affordable SD-WAN capability locations at the edge, closer to users with data decision points made at new and existing neutral data center locations.
- ▶ **Results:** \$5 million ROI through cost savings, enhanced carrier contracts and improved application speed and owned data and network management to control security and data flow.



32% Cost Reduction

Improved Performance

Smooth Transition to the Cloud

LARGE HEALTHCARE ORGANIZATION

- ▶ **Challenge:** Very high cost, overbuilt network for uptime and performance, security, network pressure from video services.
- ▶ **Solution:** Network Transformation by providing an architecture focused on splitting devices, access and transport—enabling decisions to be made at aggregation points such as neutral data centers.
- ▶ **Results:** 32% cost reduction, improved network performance and a smooth transition as applications moved to the cloud.



\$1.5 Million Annual Cost Savings

Service Consolidation

PROMINENT GLOBAL RETAILER

- ▶ **Challenge:** Scaling cost growth; network pressure from movement to the cloud, need for more network management capability.
- ▶ **Solution:** Network Transformation through new infrastructure with affordable device-based SD-WAN at locations at the edge, closer to users — with data decisions made at three new neutral data center locations.
- ▶ **Results:** \$1.5 million in annual cost savings and consolidation of all plain old telephone services (POTS) lines from five providers to a single source.

Know where your company stands on network performance and costs.

Visit advocateinsiders.com/networkhealth to get your Network Health Review today.

